

JANUARY 2020 | VOL.2 ISSUE 1

# PACE ELECTRONICS

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## FROM THE DESK OF OUR CEO DAWN SMITH

### UPDATE ON HEADQUARTER EXPANSION

First and foremost we would like to wish all Pace customers a healthy, happy and prosperous New Years. As we enter 2020, our search continues for a new headquarters. The ultimate goal is to reduce the current two facilities, finding one location that is adequate for our expanding warehousing needs, an expansion of our stateside assembly capabilities, and growing staff. After surveying multiple options, the search continues to locate the perfect site for Pace's next headquarters.

### IN THIS E-NEWSLETTER

A Message From The CEO

Featured Staff

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Christmas Celebration

More Updates!

# MEET THE STAFF



## An Interview with Crystal Yates

1. What is a typical work day like for you?  
Communicating back and forth with customers via email and phone throughout the day, entering orders for my customers, corresponding with our China factory to make sure our orders are fulfilled, and attending staff meetings.
2. What is your favorite part about working at Pace?  
My job challenges me and it is a family atmosphere.
3. What are three words you would use to describe Pace?  
Appreciative, aggressive, and successful.
4. What do you think is an important life lesson for someone to learn?  
To live in the present.

## 2020 TRADESHOWS

MDM Minneapolis, MN  
2/11 - 2/13  
Charlie

Design-2-Part Grapevine, TX  
2/26 - 2/27  
Charlie

Design-2-Part Atlanta, GA  
3/25 - 3/26  
Tim

Light Fair Las Vegas  
5/5 - 5/7  
No Exhibit

Del Mar, San Diego  
5/6 - 5/7  
Tim

Design-2-Part Nashville, TN  
5/20 - 5/21  
Robby

Design-2-Part Akron, OH  
10/7 - 10/8  
Paul



YOUR LIMITATION -  
IT'S ONLY YOUR  
IMAGINATION.



## CHINA ALTERNATIVE UPDATE

After meticulous research and many site visits, Pace landed on Malaysia as being the best alternative to manufacturing in China. In combination with our Pace China facility and our new Malaysia partner, we've successfully manufactured our first pilot run, assessed processes and controls, along with quality assurance and logistics. We are extremely pleased with the results of our new venture. As we continue towards full production, our CEO is taking a team from our headquarters to visit with both the Pace China staff and our new partner. Our Malaysia facility has capabilities to produce plastics, automotive parts, home appliances, air conditioning and office appliances, lavatory and medical parts, as well as battery casing and cable ties. These capabilities are possible through machinery such as injection moulding, ultrasonic welding, EDM, surface grinding, and much more. Pace looks forward to growing this new partnership in Malaysia and assess the potential to move current and future projects out of China when cost effective.

# NEW PRODUCTS



High Output Emergency  
Offers a large capacity battery to deliver extra remote capability



Thin Exit  
Thin Sleek Design  
Offered in red and green faceplate



Thin Combo  
Thin Sleek Design  
Offered in red and green face plate  
With adjustable lamp head



# PACE'S CHRISTMAS CELEBRATION!



Cookie Exchange



Red & Green Day



Accessories Day



Ugly Sweater Day



Decorated Santa Hat Day



Christmas Party



# UPDATES

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Our Pace team in China kicked off 2020 by celebrating Peter Yang's 70th Birthday!



## Pace's Weight Loss Challenge

Since the end of October, the Pace staff has been participating in a weight loss challenge. Each participant paid an entry fee at the start of the challenge and on February 28th, the person who has lost the most weight will win prize money and bragging rights. Stay tuned for the winner!

